



Biscayne Technologies

Capability Statement

Business & IT Strategy Consulting · Custom Solution Development & Implementation
Data Analytics · Supply Chain Operation Services · Project Management

Biscayne Technologies is an IT consulting firm with a sharpened focus on data analytics. We empower businesses across diverse industries to transform raw information into actionable insights, driving smarter decisions and optimized operations.

We collaborate closely with clients like you, tailoring data solutions to your specific goals, regardless of your industry – from retail and manufacturing to finance and transportation logistics. Our team of seasoned, certified professionals leverages extensive expertise and proven methodologies to deliver exceptional results on time and within budget.

APPROACH

Data Infrastructure & Foundation: We build the core of your data ecosystem – a secure, centralized data storage solution that seamlessly integrates with your existing systems. Think of it as a clean and organized library instead of scattered files everywhere.

Data Exploration & Visualization: We utilize powerful tools to unlock the stories within your data. We translate complex information into clear, insightful dashboards and reports, allowing you to see key trends and make informed decisions at a glance.

Data Diagnosis & Advanced Analytics: We go beyond the surface, uncovering the "why" behind your data. Using advanced analytics techniques, we identify the key drivers impacting your business metrics, providing a clear picture of your current performance.

Predictive Analytics & Machine Learning: We leverage cutting-edge technology to forecast future outcomes. This could mean predicting customer behavior, optimizing pricing strategies, or guiding marketing campaigns with greater precision. Imagine knowing what your customers will need before they even know, or how to price your products to maximize sales.

Actionable Insights & Decision Support: We don't just tell you what's happening, we tell you what to do about it. We translate data insights into actionable recommendations and build models that suggest specific actions to improve your operations and guide your decision-making process.

DIFFERENTIATORS

Experience & Expertise: Our team offers 40+ years of experience delivering technology solutions, complemented by certified data analysts.

Data-Centric Approach: We prioritize data as the cornerstone for informed decision-making across your organization.

Actionable Insights: We translate insights into actionable steps, driving tangible business value.

Client-centric approach: We tailor solutions & services to meet the unique needs and objectives of each client.

Technology Agnostic: We leverage a variety of best-in-class tools and technologies to ensure compatibility with your existing systems.

COMMERCIAL PAST PERFORMANCE

3PL/Supply Chain Operation Services Implementation
(Cricket Mobile, Iusacell-Mexico, Cox Communication, CSL-Hong Kong, Telstra-Australia, Tracfone)

CRM/ERP Integration Implementation
(Genuine Cable Group, Brightstar, Softbank-Japan)

Custom Solutions Development
(Target, Commercial Metals Company)

Data Analytics (Commercial Metals Company)

IT Strategy Consulting
(JM Families, Brightstar, TruckTap)

NAIC CODES

541511: Custom Computer Programming
541512: Computer Systems Design Services
541519: Other Computer-Related Services
541611: Administrative Management & General Management Consulting Services

CONTACT US

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NMSDC
National Minority Supplier
Development Council